

ARGENTINA



WINES WITH ALTITUDE

Argentina has some of the highest vineyards in the world, many grown at over 3,000 feet above sea level. Interestingly they also have around 25% greater production then their neighbours Chile, but have strong local markets which buy readily most of their production. Argentina has found a new home for the ancient South Western French grape variety 'Pressac' which has been renamed 'Malbec'. Malbec has grown rapidly in popularity to become one of the most fashionable reds of the moment.

THE BRANDS

Our Para Dos and Gauchezco Malbec are two superb examples of what Argentinian Malbec is capable of. They are extremely good value and extremely fashionable red wines at the moment. Perhaps even worthy of considering as a fashionable house wine or 'by the glass' alternative. Argentinian Torrontes is showing signs of being a rising star in the London wine bars, especially for the younger set. It is a stylish, crisp, dry white wine.

GAUCHEZCO ESTATE TORRONTES	WHITE	££
GAUCHEZCO ESTATE MALBEC MENDOZA	RED	33
PARADOS MALBEC SAN JUAN VG	RED	£
GAUCHEZCO ESTATE PETIT VERDOT	RED	333









AUSTRALIA



THE WINE REVOLUTION

Australia can generally be credited with starting new world wine revolution, importing vines from Europe and revolutionising the old world wine producing methods, modernising vinification and production methods resulting in fresh, fruit driven wines of great quality. Today's wines rarely disappoint in price versus quality and although Australia's wine production is still relatively small the bulk producers have gained a firm foothold in the British market. It is encouraging to now see some much better quality Australian wines emerging onto the market place.

THE BRANDS

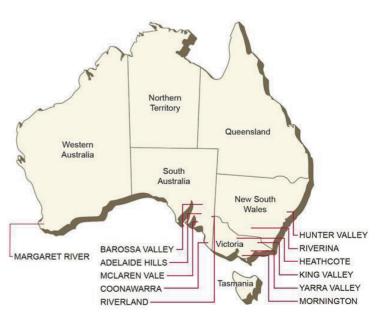
In the UK market place the early trade was dominated by the Jacobs Creek brands who can take credit for introducing most of us to Australian wine. For the on-trade we are now spoilt for choice with brands and grape varieties. Our Red Rock Chardonnay and Shiraz are two superb examples of quality Australian production.

RED ROCK CHARDONNAY S.E AUSTRALIA	WHITE	£
BROOKFORD CHARDONNAY VG	WHITE	£
BROOKFORD SHIRAZ 75cl VG	RED	£
RED ROCK SHIRAZ S.E AUSTRALIA	RED	£









CHILE



WINE WITH BACKBONE

Chile is a thin strip of a Country, almost 900 miles long that is roughly the same distance as Glasgow to Libya! The common feature of its length is its backbone of the Chilean Andes, which travels virtually the length of the Country and is crucial in the irrigation of the Vineyards of the central valley. Chile's wines are a favourite from the new world especially the Sauvignons and the Merlots which are exceptional value for money. There is an emergence of fashionable Carmenere which has been hailed as one of the best wines to be drunk with curry, it is not easily overpowered by complex spices.

THE BRANDS

The Marcado range provides the backbone to our Chilean portfolio; the Merlot and the Sauvignon are two of the best value for money wines that we have to offer. They are easy drinking and accessible and never offensive. With the explosion in popularity in niche Chilean wine our Valdemoro Carmenere is extremely popular, and a superb addition to any wine list.

JACK RABBIT SAUVIGNON BLANC

MARCADO SAUVIGNON BLANC CENTRAL VALLEY VG

TORREON DE PAREDES VALLE CENTRAL

KINTU ESTATE SAUVIGNON BLANC CENTRAL VALLEY

CONCHA Y TORO SAUVIGNON BLANC

LOS PASTOS MERLOT ROSE VALLE CENTRAL

TORREON DE PAREDES VALLE CENTRAL

CONCHA Y TORO MERLOT

JACK RABBIT SHIRAZ

KINTU ESTATE MERLOT CENTRAL VALLEY

LAS MONTANAS CABERNET SAUVIGON VG

MARCADO MERLOT CENTRAL VALLEY VG

VALDEMORO CARMANERE CENTRAL VALLEY V

ALPARAÍSO
agua Valley £
£
£ Santiago Lante Quente Alto
£
Rancagua San Vincente de Taguatagua San Fernando
Curicó Molina
££
£
ar £ e Valley
£
£
£
££

ENGLAND



Home Grown

England's wine production is thriving, and more and more vineyards seem to spring up every year. There has been some heavy investment from French champagne houses into the English market with several of these selling English sparkling wine under their own label, which is testament to how good climate site and soil are for good sparkling wine.

THE BRANDS

We searched long and hard to find an estate that we could work well with, and we settled on the fabulous Halfpenny Green estate near Bridgnorth in Staffordshire. The estate produces fine still white wine, rosé, and two reds which is quite unusual for an English estate given that red grapes require lots of sunshine to mature properly. Their brut English sparkling is also exquisite and all the range are branded beautifully.

HALFPENNY GREEN TOM HILL SHROPSHIRE V	WHITE	££
HALFPENNY GREEN ANSONS VALE SHROPSHIRE V	WHITE	££
HALFPENNY GREEN PENNY BLACK SHROPSHIRE V	WHITE	££
HALFPENNY GREEN ENGLISH ROSE SHROPSHIRE V	ROSE	££
HALFPENNY GREEN PENNY RED SHROPSHIRE V	RED	££









 $\begin{array}{ccc} \text{(V) = Vegan} & \text{(VG) = Vegetarian} \\ \pounds = \text{up to } \pounds 7 & \pounds\pounds = \pounds 7 - £10 & \pounds\pounds\pounds = £10 \text{ and over} \\ \end{array}$

FRANCE



ORIGINAL AND BEST?

France claim to have the biggest wine production in the world, and undoubtedly play a huge part in the UK wine market. There is a huge selection of quality wines from a myriad of different wine producing areas all with subtle differences due to climate, geography and grape variety. They can rightly claim to produce some of the finest examples of each single grape variety that is growing there, from the Chardonnays of Chablis to the supreme but subtle blends of the top Bordeaux's French quality wine has remained very buoyant in the price market mainly due to the emergence of Russia and China pushing the price up on what can be limited vintage availability. The entry level wine is having a run for its money with quality and price from the new world Australian and Chilean's.

THE BRANDS

More modern mid range French wines seem to be the fashion at the moment. Our Picpoul de Pinet St Pierre from the from the far south of France near Montpellier is superb and very in Vogue. Also enjoying a resurgence is French Provence rosé our Château Routas Provence rosé is amazing.

BORDEAUX

English to the second of the s		. August
PETIT CHABLIS DOMAINE COLOMBIER	WHITE LANGUEDOC-	Avignon PROVENCE
PUY CHABLIS DOMAINE GERARD TREMBLAY V	WHITE ROUSSILLON	222
GEWURZTRAMINER RESERVE ALSCACE LORENZ	WHITE	22
DOMAINE LOUIS MOREAU PETIT CHABLIS	WHITE	333
MACON BLANC VILLAGES GILES MATHIAS BORGOUNE	WHITE	333
POUILLY FUISSE DOMAINE SIMONIN MACONNAIS V	WHITE	333
PULIGNY MONTRACHET JEAN LOUIS CHAVY BEAUNE VG	WHITE	333
SANCERRE LE PIERRIER DOMAINE THOMAS LOIRE V	WHITE	333
CHATEAU ROUTAS VIOGNIER PROVENCE	WHITE	££
PICPOUL DE PINET ST PIERRE LANGEDOC V	WHITE	££
D <mark>OMAINE ALAIN M</mark> ECON SAUVIGNON BLANC	WHITE	£
D <mark>OMAINE ALAIN M</mark> ECON CHARDONNAY	WHITE	£
CHATEAU ROUTAS PROVENCE ROSE	ROSE	33
CHATEAU BARBEY GRAND CRU ST EMILION BORDEAUX	RED	333
CHATEAU BRANDE BERGERE BORDEAUX SUPERIORE	RED	333
CHATEAUNEUF DE PAPE LA MIRANDE VG	RED	333
CHATEAU PONTET MEDOC	RED	333
C <mark>OTES DU RHONE</mark> MAZETS ST VICTOR	RED	333
F <mark>LEURIE CHATEAU HENRY FESSY BEAUJOLAIS</mark>	RED	333
L <mark>E VERSANT PINOT</mark> NOIR VOP D'OC <mark>V</mark>	RED	333
D <mark>OMAINE ALAIN M</mark> ECON MERLOT	RED	£
D <mark>OMAINE ALAIN M</mark> ECON CABERNET SAUVIGNON	RED	£

AUSTRIA & GERMANY



LOST LOVES

The UK market and indeed markets worldwide fell out of love with Austria over the 1970s Glycol scandal and more recently Britain's tastes for the medium sweet German wines have been waning. Austria has worked hard to regain a foothold with some stunning dry whites and fruity reds, both of which are becoming very fashionable with the 18-25 year old market in the big city wine bars. This is great news for Austria. Germanys wine imports to the UK are continuing to fall as the British taste for drier and more fashionable wine grows. There is however still a place for medium German wines.

THE BRANDS

Remember the Blue Nun and Black Tower? They seemed the height of fashion only a few years ago, but Britain's taste seems to of become more sophisticated with drier wines being the order of the day. Our Zenzen wines are beautiful and incredibly good value, The Pinot Noir in particular. 25% of Gemany's production is red grapes but you never see it in the UK. Most is consumed by the German home market.

DR ZENZEN PINOT NOIR PRIVATKELLER PLAFZ

RED

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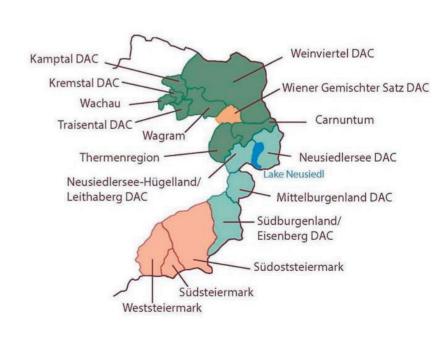
DR ZENZEN 1636 RIESLING MOSEL

WHITE

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ITALY



OLD VINES, NEW WINES

It is an often overlooked fact that Italy has the second biggest wine production in the world, behind France. Many of Italy's wines are almost regional in nature, having been grown from some of the oldest and most ancient vines in the world, and from grape varieties that are rarely seen outside of Italy. The climate is temperate in the North trending to hot in the South, which can make a huge difference to the character of the wines produced. The current fashion for Pinot Grigio shows no sign of abating with discerning drinkers sourcing better quality estate bottled Pinots and the softer Pinot Blush. Trend setting reds seems to be Nero D'Avola and Primitivo, the latter having gone on to form the basis of Californian Zinfandel production.

THE BRANDS

Our Cantina range is worthy of consideration as a multi-varietal house wine, with three styles, mainly from the Venezie. They are exclusive on trade brands and represent great value for money. In a mid range Italian selection the Passia Rossa Toscana is a red not to be missed. It is at the lower end of the price scale for mid range and it is generally considered to be a "Supertuscan" wine. This is a wine made using traditional French Bordeaux techniques it is absolutely amazing full heavy and smooth.

CORTEFESCA PINOT GRIGIO DOC VENEZIE	WHITE	£
JACK RABBIT PINOT GRIGIO	WHITE	£
	Trentino-AWHITE	£
GAVI AULICO DOCG CASCINA RADICE PIEDMONTE	Trento WHITE Friul	£
• Milan	Vicenza	ezia a
CORTEFESCA PINOT BLUSH DOC VENEZIE	POSE Veneto	£
CANTINA TREVIGIANA PINOT GRIGIO ROSATO DOC PONTE	e Lillia-	Adriatic Sea £
Liguria Tuscany	Marches Umbri	а
AMARONE VALPOLICELLA CLASSICO	RED Abruz	zzo £££ . Molise
VALPOLICELLA FARINA RIPASSO SUPERIORE (France)	Rome RED	££ Apulia
APPASSIMENTO VENTI MARCO POLO VENETO	RED Naples	33
PASSIA ROSSA TOSCANA GRAN PASSIA TUSCANY	Campania	33
PRIMITEVO BORGO MANDAROLO PUGLIA	Basilicata RED Calabria	££ Ionian Sea
ROCCA CHIANTI DOCG V	Sicily RED	33
CANTINA TREVIGIANA MERLOT PONTE V	RED	£
MONTEPULCIANO CA DEL MORO	RED	22

NEW ZEALAND



KIWI FRUIT

Undoubtedly New Zealand's key contribution to the world wine markets is its outstanding Sauvignon Blancs, which are packed with fruit but still manage to preserve the crisp, dry nature of the grape variety. The Sauvignon grape has found its natural home in the cooler climates of New Zealand, the best production area being that of Marlborough which is in the North of the South Island. The Kiwi Sauvignon Blancs are rightly hailed as rivals to the Sancerre and Pouilly Fume of France, with a few which could rightly call themselves the best in the world. The Pinot Noir has also found a home here and this light bodied red is worth a try.

THE BRANDS

Our Marlborough staples are Aoteoroa and First Dawn, both superb quality and value for money; keep an eye open for a Pinot Noir which we will be adding to the list shortly.

Our Aotearoa Sauvignon is drinking way above its pricing and we are justly proud of this particular wine.

AOTEAROA SAUVIGNON BLANC MARLBOROUGH VG	WHITE	££
AOTEAROA SAUVIGNON BLANC PINK MARLBOROUGH VG	ROSE	££
FIRST DAWN SAUVIGNON BLANC ROSE MARLBOROUGH VG	ROSE	££







PORTUGAL



Old Wines

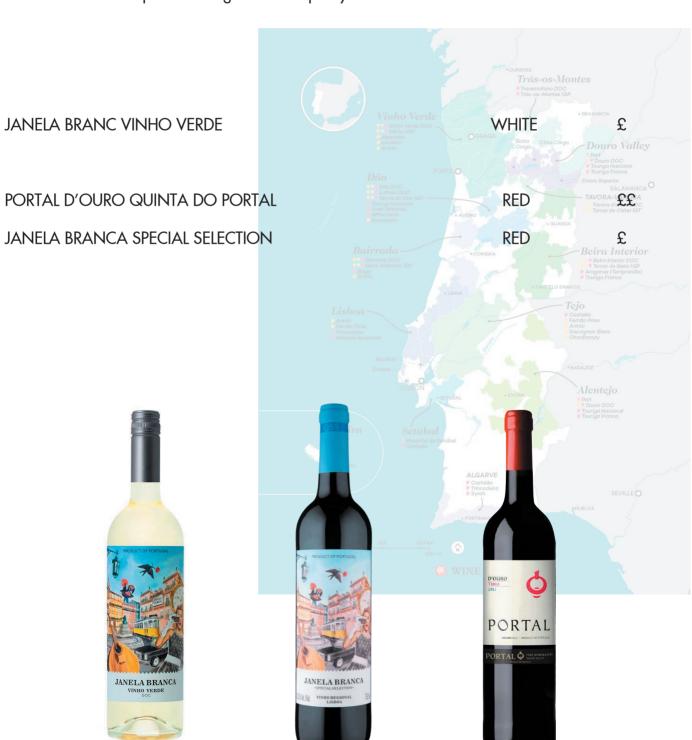
Portugal's wine production is overwhelmingly dominated by regional and local grape varieties. They have however increasing wine production year on year and have two areas which are special enough to be protected by UNESCO. One is the Douro region and the other is Pico Island.

THE BRANDS

Janela Branca is produced by Quinta de Sao Sabastiao and is a perfect representation of really good quality Portuguese wine.

The red is a blend of Portuguese varieties and of white is probably the most famous white grape grown in Portugal the Vinho Verde.

Our Portal Douro is superb and a great value quality addition to a wine list.



SOUTH AFRICA



OLD WORLD, NEW WORLD

South Africa's reputation for producing only good Chenin and Pinotage is long since gone. They have adapted many old world grape varieties to the almost perfect growing conditions in the Western Cape. This coupled with a very good Rand rate makes South African wine a very attractive proposition when balancing price against quality. Many of their wines are estate bottled, rather than bulk shipped and their top end wine can be absolutely spectacular. All of these key factors are critical to driving South Africa's wine volume forward, and they are increasingly threatening the bulk Australian shippers and the quality Sauvignons of New Zealand.

THE BRANDS

Our Tall Horse Chenin and Pinotage are superb value examples of what South Africa have been good at for many years. We are thrilled to be offering our Tall Horse range, this range of wines are probably the best example of quality versus price that we can offer. Each varietal is a perfect representation of how the grape should taste and the range is perfectly placed to be considered as a top quality house wine. We hope to be adding a sweet Moscato to the range as soon as it becomes available.

JACK RABBIT CHARDONNAY	WHITE	£
TALL HORSE CHARDONNAY V	WHITE	£
TALL HORSE PINOT GRIGIO V	WHITE	£
TALL HORSE SAUVIGNON BLANC	WHITE	£
TALL HORSE CHENIN BLANC V	WHITE	£
FRANSCHHOEK UNOAKED CHARDONNAY VER	WHITE	££
TALL HORSE PINOTAGE ROSE V WESTERN CAPE TOWN CAPE TOWN CAPE TOWN CAPE ADMINISTRAL CAPE ADMINISTRA	ROSE	£
TALL HORSE MERLOT V	RED	£
TALL HORSE CABERNET SAUVIGNON V	RED	£
TALL HORSE SHIRAZ LAINGSBURG PRINCE ALBERT	RED	£
TALL HORSE PINOTAGE V CALITZDORP OUDTSHOORN	RED	£
FRANSCHHOEK CABERNET SAUVIGNON V CONSTANTIA HERMANUS WALKER BAY	RED	££
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SPAIN

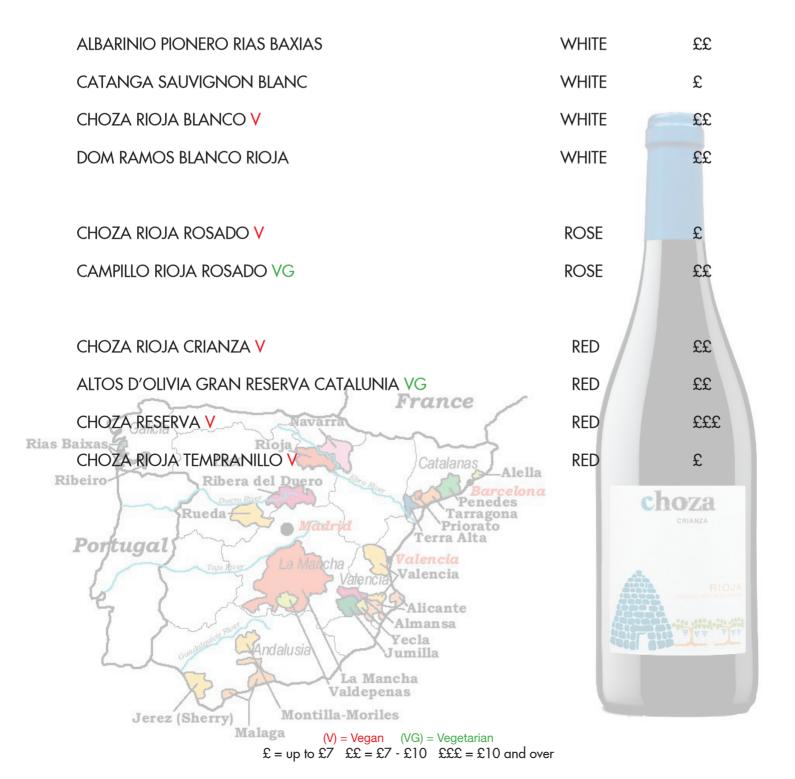


THE WINE IN SPAIN

Whilst Rioja has always been popular it appears to be undergoing a further surge in interest as the British market seeks out the more distinctive Crianza and Reserva wines. The Tempranillo grape provides the backbone, not just for Rioja, but for most of Spain's wine production. The Viura grape provides a wonderfully fresh dry and fruity Rioja Blanco. With Spain being the third largest wine producer in the world, there's no shortage of choice.

THE BRANDS

We are blessed to be able to use Choza family wines to form the backbone of a Rioja we also have Dom Ramos which is of equal quality but branded in a totally different way. not to be overlooked is the fast growing Albarinio white wine from the Rias Baxias in the north west of Spain.



USA CALIFORNIA



CALIFORNIAN STYLES

Californian wine has managed to gain a firm foot hold in the world markets with some staple grape varieties, such as; Zinfandel and Chardonnay, where growing conditions are perfect for getting the best of the fruit flavours, from vine to wine. These wines are renowned for always being accessible and very easy drinking. Chardonnays are fruit packed and tropical, White Zinfandels are medium sweet and favoured as a light summer wine. The reds are never harsh, always well rounded and smooth.

THE BRANDS

As far as the UK market is concerned, it is dominated by brands such as; Barefoot, Gallo, and Echo Falls. Whilst these are strong brands, the on-trade much prefers a degree of exclusivity. The Pacific Heights and Willo-Hilmar are on-trade only products, which to a degree protects the on-trade operator from price comparison with the high street, with no compromise on the quality of these wines.

HILMAR SPRINGS WHITE ZINFANDAL CALIFORNIA VG	ROSE	£
PACIFIC HEIGHTS ZINFANDEL ROSE CALIFORNIA VG	ROSE	£
JACK RABBIT WHITE ZINFANDEL ROSE	ROSE	£
JACK RABBIT MERLOT	RED	£







SPARKLING



SOMETHING TO CELEBRATE

The current fashion for Prosecco as a sparkling wine of choice shows no sign of backing off, this Italian sparkling wines popularity has doubled year on year for the last three years, UK consumption alone topped nearly 45 million bottles last year. Champagne prices continue to rise as demand grows from the emerging markets of Russia and China. This extra world demand enables the Champagne houses to maximise the revenue for their product, for what is a finite resource. Sometimes it is better to source a smaller Champagne house producing superb wine rather than go with the Grand Marque which gives much better value for money where Champagne is a necessity.

THE BRANDS

The big name champagne houses speak for themselves, I'd rather write a few words on our house champagne, champagne Chimere. In my opinion there is no bad champagne.

The grand mark champagnes spend millions on marketing their brand which you pay for when you buy a bottle. Smaller estates provide us with what the trade calls house champagne.

The only main difference is how much each estate chooses to spend on marketing and branding. Buy a big label, pay a big price, the quality is broadly similar.

The main Prosecco brand is Cantina Trevigiana which is produced for us by Viticoltori Ponte just outside the north eastern Italian town of Treviso. Both white and rose Prosecco are superb quality and excellent value for money.

		S. Common of the
HALFPENNY BRUT SPARKLING SHROPSHIRE V ENGLAND	WHITE	£££
OROBELLA SPUMANTE ITALY	WHITE	£
LACRIMA BACCHUS BRUT CAVA ORGANIC SPAIN	WHITE	£
DI MARIA PROSECCO DOC ITALY	WHITE	££
CANTINA TREVIGIANA PROSECCO DOC PONTE V ITALY	WHITE	£
CANTINA TREVIGIANA PROSECCO FRIZZANTE PONTE V ITALY	WHITE	£
DI MARIA ROSE PROSECCO DOC ITALY	ROSE	£
CANTINA TREVIGIANA PROSECCO BLUSH DOC PONTE ITALY	ROSE	3
TREVISIANA PROSECCO		
	6	



CHAMPAGNE

CHAMPAGNE CHIMERE BRUT NV FRANCE	WHITE	£££
VEUVE CLICQUOT BRUT NV	WHITE	333
MOET ET CHANDON NV	WHITE	333
TAITTINGER BRUT NV	WHITE	333
LAURENT PERRIER BRUT NV	WHITE	£££

LAURENT PERRIER ROSE BRUT NV ROSE £££

SINGLE SERVES

BEAR & STAR CHARDONNAY 24 X 175ML	WHITE	£££
BEAR & STAR PINOT GRIGIO 24 x 175ml	WHITE	£££
BEAR & STAR SAUVIGNON BLANC 24 x 175ml	WHITE	333
BEAR & STAR WHITE ZINFANDEL 24 x 175ml	WHITE	333
BEAR & STAR MERLOT 24 x 175ml	WHITE	333
BEAR & STAR SHIRAZ 24 x 175ml	WHITE	333
CANTINA TREVIGIANA PROSECCO 24 x 200ml	ROSE	333
DI MARIA ROSE PROSECCO 24 x 200ml	ROSE	333

DESSERT WINE

TOKAJI FURMINT LATE HARVEST V HUNGARY WHITE DESERT £££

